

LOCAL, REGIONAL & NATIONAL RESOURCES

INTRODUCTION

There are many organizations in the Rochester area and elsewhere across the United States that offer valuable information and education to funders and nonprofit service providers about operating effective organizations, grantseeking and grantmaking. A representative sampling is provided in this section. Most of these organizations are nonprofits themselves. Some are for-profit companies. Many of the services and resources are available at no charge; some have a cost associated with them.

This document is a section of the *Guide to Grantmakers in the Rochester Area*, and the organizations included therein, in no way represents an endorsement by the Grantmakers Forum of New York of their credentials or the quality of their information. When contacting any of them, we urge you to consider the organization, its representation of its mission, and carefully review any information or services they provide to determine its utility to your organization.

The Grantmakers Forum of New York is eager to include accurate information about local and national resources. Please contact us at 585-232-2380 or gfny@grantmakers.org with feedback about any organization listed here, or to include additional resources in the *Online Guide*.

LOCAL RESOURCES

ADVERTISING COUNCIL OF ROCHESTER, INC.

CONTACT

President
70 Linden Oaks, 3rd Fl.
Rochester, New York 14625

Phone: 585-383-5454
Fax: 585-383-5305
Email: todd@adcouncilroch.org
Web site: www.adcouncilroch.org

The Advertising Council of Rochester is a nonprofit organization that provides marketing and communications support for public service programs of nonprofit community partnerships. In addition to full project support, the Ad Council offers Strategic Roundtables for organizations to discuss a particular problem or program with marketing communications professionals and the Ad Council Academy, a fee-based, educational program designed to help professionals enhance their marketing and communications know-how. Organizations eligible for Ad Council support must be an incorporated 501(c)(3) and serve the Greater Rochester community. Call or email the Ad Council office to request more information on how to apply for support.

ARTS & CULTURAL COUNCIL FOR GREATER ROCHESTER

CONTACT

Sarah Lentini, Executive Director
277 N. Goodman Street
Rochester, New York 14607

Phone: 585-473-4000
Fax: 585-473-4051
Email: slentini@artsrochester.org
Web site: www.artsrochester.org

The Arts & Cultural Council for Greater Rochester is the local arts agency for the Rochester, New York metropolitan region. Its mission is to develop, promote and strengthen the cultural industry for the benefit

of the people of the Rochester region. The Arts Council directly serves individual artists and cultural organizations as well as the community at large.

Grants Programs:

1. Community Arts Grants: Grants for public programs to arts organizations and other nonprofits in the 6 county region (\$110,000 awarded annually)
2. Special Opportunity Stipends: Career opportunity grants for artists, 10 county region (\$15,000)
3. Culture Builds Communities: Neighborhood arts program (\$50,000)
4. 10-County Marketing Alliance

ASSOCIATION OF FUNDRAISING PROFESSIONALS - GENESEE VALLEY CHAPTER

CONTACT

Carol Anne DeMoulin, President
P.O. Box 227
312 West Commercial Street
East Rochester, NY 14445

Phone: (585) 586-7810
Fax: (585) 385-6053
E-mail: afp@riversorg.com
Web site: www.afpgv.org

The AFP Genesee Valley Chapter is a professional society that fosters ethical standards for the management and execution of fund raising programs for philanthropic institutions and agencies. The society provides a forum for discussion of common concerns, develops and disseminates pertinent information and provides opportunities for continuing professional education.

CORNELL COOPERATIVE EXTENSION

CONTACT

Margaret O'Neill, Executive Director
249 Highland Avenue
Rochester, New York 14620

Phone: 585-461-1000 ext. 222
Fax: 585-442-7577
Email: mao6@cornell.edu
Web site: www.cce.cornell.edu/monroe/

Cornell Cooperative Extension is an educational system that enables people to improve their lives and communities through partnership that put experience and research knowledge to work. Research from Cornell and other land grant universities is developed into practical education programs, to address priority needs of individuals, businesses and communities.

Cornell Cooperative Extension of Monroe County presents Rochester Area Logic Model trainings through its mission of community education. The Logic Model is a valuable tool for organizational planning and implementation, for securing funding, and for quality improvement (see Common Application Form in the *Guide*). It is used to describe how programs are expected to work in achieving desired outcomes, while identifying the need for adjustments and improvements. The Rochester Area Logic Model provides a common format, based on input from health and human service providers, as well as private and public funders. Logic model training is recommended for staff and volunteers involved in program planning and implementation, as well as for those who make management and funding decisions.

Two levels of training are available:

Basic Level:

- What a Logic Model is
- Uses of Logic Models
- How to develop a Logic Model

Advanced Level:

- Indicators that make outcomes measurable
- Evaluation strategies
- Use of Logic Model in management decisions

For more information or to request registration information and training dates, please contact Margaret O'Neill at 585-461-1000, ext. 222.

EXECUTIVE SERVICE CORPS OF ROCHESTER, INC.

CONTACT

Michael D. Woods, Executive Director
or Regina Bonin, Executive Assistant
75 College Avenue
Rochester, New York 14607

Phone: 585-242-6574
Email: escor@uwrochester.org

Executive Service Corps of Rochester (ESCOR) provides management consulting to nonprofits in the Greater Rochester area. Its primary purpose is to help managers of nonprofits become more effective by providing them with affordable access to the broad expertise of ESCOR consultants - volunteer retired senior and middle management business executives and professionals. They have a variety of management backgrounds including general management, finance, organization, marketing, personnel, planning and many others. To apply for assistance call ESCOR at the above number. ESCOR provides a "Request for Assistance" form that asks the agency to describe its purposes and to define its needs. After the form is returned, and if the request is approved, ESCOR selects from its roster of consultants one whose skills meet the agency's needs. A nominal fee is charged to cover administrative costs. The fee is based on the scope of work and the ability of the organization to pay.

FOODLINK

CONTACT

Thomas C. Ferraro, Executive Director
936 Exchange Boulevard
Rochester, New York 14608

Phone: 585-328-3380
Email: thomas@foodlinkny.org
Web site: www.foodlinkny.org

FOODLINK is a nonprofit food clearinghouse dedicated to reducing hunger in Western/Central New York State. FOODLINK distributes donated food and funding to more than 550 charitable agencies in Monroe, Allegany, Genesee, Livingston, Ontario, Orleans, Seneca, Wayne, Wyoming and Yates counties.

As a member of the national food bank network, America's Second Harvest, FOODLINK receives donations from food manufacturers, local retailers and the community. The food is free, but to acquire, process, inventory and distribute the food requires the acquisition and maintenance of an expensive infrastructure. In addition to food, FOODLINK distributes over \$200,000 annually to its member agencies to help cover their operating expenses and \$137,000 in seed grants for new ventures. The NYS Health Department Hunger Prevention Nutritional Assistance Program grants these funds in a block to FOODLINK, which determines distribution within the region.

Based on information from FOODLINK'S member agencies, more than 2,234,000 meals were served by Monroe County emergency food providers in 2000. During that year, FOODLINK distributed over 6

million pounds of food in the ten county area. New York State has reviewed FOODLINK revenues and expenditures to determine that nearly 98% of the revenues are applied directly to program expenses.

MONROE COUNTY DEPARTMENT OF HUMAN SERVICES

CONTACT

111 Westfall Road
Rochester, New York 14620

Phone: 585-274-6000
Web site: www.monroecounty.gov

The Department of Human Services has as its goal a common sense human service delivery system that is comprehensive, responsive, coordinated and based on measurable results. The department provides various forms of assistance to citizens of Monroe County including income support, medical assistance and comprehensive services designed to promote a higher quality of life for children, families and disadvantaged or elderly adults.

The department can provide general information about Public Assistance, Medicaid, Food Stamps and Children and Family Services (Child Protective Services, Adult Protective Services, Adoption, Foster Care, Day Care and Preventive Services).

THE NONPROFIT ADVISORY SERVICES OF THE ROCHESTER AREA COMMUNITY FOUNDATION

CONTACT

James Littwitz, Manager, Nonprofits Advisory Service
500 East Avenue
Rochester, New York 14607-1912

Phone: 585-271-4127 x4307
Fax: 585-546-7524
Email: Jlittwitz@racf.org
Web site: www.racf.org

Rochester Area Community Foundation (RACF) has provided nonprofit advisory services through retired Kodak executive James K. Littwitz since 1986. Hundreds of organizations have benefited from Jim's counsel on governance, board-staff relations, strategic planning, and development. Jim continues to assist the Community Foundation and the community by providing free consultations to nonprofits referred through the Community Programs and Donor Services departments. On the RACF web site go to Community Services, Nonprofit Effectiveness. Up-to-date news and information of special interest to nonprofits can be found at [News for Nonprofits](#).

Training for Board Chairs

A pilot program for board chairs and chairs-elect started in the fall of 2003. The monthly series of seminars is the first offering of the Center for Nonprofit Enterprise Effectiveness, or E-squared. Sponsors are the Center for Governmental Research, Excellus Blue Cross Blue Shield, Rochester Area Community Foundation, and United Way of Greater Rochester. For information contact cmerenda@racf.org.

RETIRED SENIOR VOLUNTEER PROGRAM - LIFESPAN

CONTACT

Carolyn Ganley, Director
1900 South Clinton Avenue
Rochester, New York 14618

Phone: 585-244-8400 x 128
Fax: 585-244-9114
Email: cganley@lifespanspan-roch.org

The Retired Senior Volunteer Program (RSVP) of Monroe County has approximately 600 registered volunteers, all at least 55 years old, sharing their time and talents at more than 120 not-for-profit agencies in our community. RSVP is sponsored locally by LIFESPAN. RSVP receives funding from the Corporation for National Service/National Senior Service Corps, United Way of Greater Rochester, New York State Office for the Aging, and the Monroe County Community Development Administration through a grant from the U.S. Department of Housing and Urban Development.

CITY OF ROCHESTER: DEPARTMENT OF PARKS, RECREATION AND HUMAN SERVICES; BUREAU OF HUMAN SERVICES

CONTACT

Jackie Campbell, Director, Bureau of Human Services
30 Church Street, Room 222-B
Rochester, New York 14614-1277

Phone: 585-428-6225
Fax: 585-428-6395
Email: campbelj@cityofrochester.gov
Web site: cityofrochester.gov

The Bureau of Human Services (BHS) participates in the planning, coordination, design and funding of human services projects that complement and support City quality of life improvements. It also participates in collaborative planning processes and funding efforts with other organizations and service providers to promote the well-being of individuals, groups, and the community at large.

BHS has the responsibility for the fiscal management and oversight of several New York State and Federal funding streams, including the Community Development Block Grant Human Services Allocation, Emergency Shelter Grant, Pregnancy Prevention, and Housing Opportunities for Persons with AIDS. Priority funding areas include: issues related to teen pregnancy; homeless support services; family stability; youth development; employment services.

It also delivers employment-related services through the Basic Employability Skills Training (BEST), Community Conservation Corps, Teens on Patrol, and Good Grades Pay programs, and community service initiatives, including the Summer Food Service Program.

ROCHESTER GRANT WRITERS\$ NETWORK

CONTACT

Pamela R. Dodge, Executive Director
2493 Ridge Road East
Rochester, NY 14622

Ph. 585-342-6510
E-mail: prdodge@rochester.rr.com
Web site: www.rochestergrantwriters.org

The *Rochester Grant Writer\$ Network* is a group of individuals representing many different phases of grant writing, dedicated to enhancing programs, organizations and businesses in the upstate New York area. This network is comprised of professionals who have the skills to channel energy into securing resources for a variety of goals. The *Rochester Grant Writer\$ Network* is an organization for those seeking funds for nonprofits, organizations, businesses and individuals. It is designed to create an avenue of sharing information on resources and potential funding opportunities.

The *Rochester Grant Writer\$ Network* is open to all individuals who have skills in writing, accounting, budget planning, program development and even for those wanting to learn more about the grant writing process. The organization holds regularly scheduled meetings with guest speakers from the nonprofit/philanthropic community.

GRANTMAKERS FORUM OF NEW YORK

CONTACT

Elizabeth C. Wilder, Executive Director
919 Winton Road South
Rochester, New York 14618

Phone: 585-232-2380
Fax: 585-232-8413
E-mail: gfnv@grantmakers.org
Web site: www.grantmakers.org

See **ABOUT THE GRANTMAKERS FORUM**

ROCHESTER PUBLIC LIBRARY - GRANTS INFORMATION CENTER, SOCIAL SCIENCES AND JOB INFORMATION CENTER

CONTACT

Bernadette Brinkman: Coordinator, Foundation
Center Cooperating Collection
Grants Information Center
Social Sciences and Job Information Center
Central Library/ Bausch and Lomb Public Library
Building

115 South Avenue
Rochester, New York 14604-1896
Phone: 585-428-8120
Email: bbrinkma@libraryweb.org
Web site: www.libraryweb.org

Serving as one of The Foundation Center's Cooperating Collections, the Central Library provides a Core Collection of Foundation Center publications (see the GLOSSARY/BIBLIOGRAPHY for a list of current titles) and a variety of other materials of interest to grantseekers. *FC Search: The Foundation Center's Database on CD-ROM* is also available for public use.

Most of the materials in the Grants Information collection are available for use in the library only and may not be checked out. Many non-directory books, however, such as those on proposal writing and fundraising techniques, may be borrowed. Librarians will answer short, ready-reference questions such as providing a foundation's address or stated area of interest, but they do not serve as consultants, do prospect research, or recommend specific grantmakers. Individuals or groups may schedule orientations to the collection or instruction in how to use FC Search by calling 585-428-8120.

UNITED WAY OF GREATER ROCHESTER - VOLUNTEER CONNECTION & BOARDBANK

CONTACT

Melinda Merrante, Volunteer Resources Manager
75 College Avenue
Rochester, New York 14607

Phone: 585-242-6498
Web site: <http://www.uwrochester.org/>

Assists in the recruitment of volunteers to perform a broad array of tasks related to administration and program operations of nonprofit agencies, and in finding candidates to fill board positions.

UPSTATE ALLIANCE FOR NONPROFIT EXCELLENCE

CONTACT

Doug Reiss, Project Director

c/o Cornell Cooperative Extension

249 Highland Avenue
Rochester, NY 14620
Phone: 877-679-2355

Fax: 315-217-0403
Email: dreiss@upstateallianceNP.org
Web site: www.UpstateAllianceNP.org

The Upstate Alliance for Nonprofit Excellence builds strong nonprofits. A coalition of funders, nonprofits and consultants in Western and Central New York, it provides one web site, phone number and email address that any nonprofit can use when it needs assistance. The Alliance connects and assists nonprofits and those who assist nonprofits in Upstate New York, strengthening the ability of diverse organizations to serve their clients and communities well and carry out their missions.

PROGRAMS AND SERVICES

1. DIRECTORY OF CONSULTANTS AND OTHER RESOURCES

- Profiles of 200+ individuals and organizations that assist nonprofits across the region – available on the web.
- Information and “how-to” guides on selecting, contracting, and working with consultants.

2. INFORMATION AND REFERRAL

- Calendar of educational opportunities for staff and volunteers throughout the region
- Nonprofit job listings
- Capacity-building e-newsletter
- Annotated menu of standards and organizational assessment tools
- Affinity group listservs
- Links to useful sites
- Phone and email “I and R”

3. NONPROFIT PATHWAYS TO EXCELLENCE

- Help nonprofits use standards, assessment tools, related educational offerings and coaching to strengthen their work and their sustainability.
- Through NPEP (Nonprofit Pathways to Excellence Pilot), nonprofits across the region make measurable improvements in one area needing strengthening, with assistance from outstanding volunteer coaches.

REGIONAL/NATIONAL RESOURCES

ALLIANCE FOR NONPROFIT MANAGEMENT

CONTACT

Roni D. Posner, Executive Director
1899 L Street NW 6th Floor
Washington, DC 20036

Phone: 202 955 8406
Fax: 202 721 0086
Email: info@allianceonline.org
Web site: www.allianceonline.org/

The Alliance for Nonprofit Management is a professional association of individuals and organizations devoted to improving the management and governance capacity of nonprofits - to assist nonprofits in fulfilling their mission. The Alliance is a learning community that promotes quality in nonprofit capacity building. The Alliance convenes a major annual conference, networks colleagues year-round online, and provides member discounts on books and other publications.

OFFICE OF NYS ATTORNEY GENERAL

CONTACT

Gerald Rosenberg, Assistant Attorney General
In-Charge
Charities Bureau
120 Broadway
New York, NY 10271

Phone: 212-416-8401
Fax: 212-416-8393
Web site:
www.oag.state.ny.us/charities/charities.html

New Yorkers donate billions to charity every year. The Attorney General's Charities Bureau is responsible for supervising charitable organizations to insure that donors and beneficiaries of those charities are protected from unscrupulous practices in the solicitation and management of charitable assets. The Bureau also supervises the activity of foundations and other charities to insure that their funds and other property devoted to charitable purposes are properly used. The Trusts and Estates Section protects the interest of the public as ultimate beneficiaries of gifts and bequests contained in wills, trust agreements, deeds and corporate charters.

The Charities Bureau is also responsible for monitoring charitable registrations as mandated by law. The web site includes a number of valuable resources for nonprofits and their board members.

BBB WISE GIVING ALLIANCE

CONTACT

H. Art Taylor, President and CEO
4200 Wilson Blvd., Suite 800
Arlington, Virginia 22203-1804

Phone: 703-276-0100
Fax: 703-525-8277
Web site: www.give.org

The BBB Wise Giving Alliance was formed in 2001 with the merger of the National Charities Information Bureau and the Council of Better Business Bureaus Foundation and its Philanthropic Advisory Service. The BBB Wise Giving Alliance is a 501(c)(3) charitable organization, affiliated with the Council of Better Business Bureaus.

The BBB Wise Giving Alliance collects and distributes information on hundreds of nonprofit organizations that solicit nationally or have national or international program services. It routinely asks such organizations for information about their programs, governance, fund raising practices, and finances when the charities have been the subject of inquiries.

BOARDSOURCE

CONTACT

Deborah S. Hechinger, President and CEO
1828 L Street, NW, Suite 900
Washington D.C. 20036-5114

Phone: 800-883-6262
Fax: 202-452-6299
Email: mail@boardsource.org
Web site: www.boardsource.org

BoardSource, formerly the National Center for Nonprofit Boards, is a resource for practical information, tools and best practices, training, and leadership development for board members of nonprofit organizations worldwide. Through their programs and services, BoardSource enables organizations to fulfill their missions by helping build strong and effective nonprofit boards.

BoardSource provides:

- Resources to nonprofit leaders through workshops, training, and an extensive Web site at www.boardsource.org.
- Governance consultants who work directly with nonprofit leaders to design specialized solutions to meet an organization's needs.
- Tools on nonprofit governance, including more than 100 booklets, books, videos, CDs, and audiotapes.
- An annual conference that brings together approximately 800 board members and chief executives of nonprofit organizations from around the world.

Created out of the nonprofit sector's critical need for governance guidance and expertise, BoardSource is a 501(c)(3) nonprofit organization that has provided practical solutions to nonprofit organizations for all sizes in diverse communities. In 2001, BoardSource changed its name from the National Center for Nonprofit Boards to better reflect its mission.

CENTER FOR CORPORATE PUBLIC INVOLVEMENT

CONTACT

Shawn Hausman, Director
1001 Pennsylvania Avenue, N.W.
Washington, D.C. 20004-2599
Phone: 202-624-2425

The Center, sponsored by the American Council of Life Insurance and the Health Insurance Association of America (industry trade associations), collects and disseminates the corporate public involvement activities of the life and health insurance industry. Its publication, *The Life and Health Insurance Industry Annual Report on Community Involvement*, details the involvement of insurers in several areas, including company contributions, the health and safety of children and youth, voluntarism and social investing.

COMMITTEE TO ENCOURAGE CORPORATE PHILANTHROPY

CONTACT

Charles Moore, Executive Director
110 Wall Street, Suite 2-1
New York, NY 10005

Phone: 212.825.1000
Fax: 212.825.1251
E-mail: info@CorporatePhilanthropy.org
Web site: www.corporatephilanthropy.org

The COMMITTEE TO ENCOURAGE CORPORATE PHILANTHROPY (CECP) is an international forum of business CEOs and Chairpersons focused on corporate philanthropy. Their vision includes a global society in which the business and community benefits of corporate philanthropy are widely accepted, actively measured, publicly appreciated, and continually actualized. They award annual Excellence in Corporate Philanthropy awards and have developed the Corporate Giving Standard, to measure and benchmark corporate philanthropic giving.

THE CENTER ON PHILANTHROPY AT INDIANA UNIVERSITY

CONTACT

Eugene R. Tempel, Executive Director
550 W. North St., #301

Indianapolis, IN 46202-3272
Phone: 317-274-4200

Fax: 317-684-8900
E-mail: iucop@iupui.edu

Web site: www.philanthropy.iupui.edu/index.htm

Every culture depends on philanthropy and nonprofit organizations to provide essential elements of a civil society. Effective philanthropy and nonprofit management are instrumental in creating and maintaining public confidence in the philanthropic traditions--voluntary association, voluntary giving, and voluntary action. The Center on Philanthropy at Indiana University increases the understanding of philanthropy and improves its practice through programs in research, teaching, public service, and public affairs

THE CONFERENCE BOARD

CONTACT

Randy Poe, Executive Director
845 Third Avenue
New York, New York 10022-6679
Phone: 212-339-0345

Fax: 212-836-9740
Email: randy.poe@conference-board.org
Web site: www.conference-board.org

The Conference Board is a not-for-profit, non-advocacy research and business membership organization supported by over 3,000 corporations and institutions such as universities and governmental agencies worldwide. Founded in 1916, the Board's two-fold mission is to improve the business enterprise system and to enhance the contribution of business to society. Through a wide range of reports and periodicals, The Conference Board analyzes and reports on business practices and policies and evaluates worldwide economic trends. The Board also conducts conferences, seminars and briefings, and provides councils enabling over 3,000 senior executives to exchange information and share ideas directly with their peers.

Publications regarding business and society include an annual survey of corporate contributions. The Conference Board's Contributions Council, consisting of more than 50 senior executives in major corporations, advises the organization on activities in the business and society area.

COUNCIL OF COMMUNITY SERVICES OF NEW YORK STATE

CONTACT

Doug Sauer, Executive Director
272 Broadway
Albany, New York 12204
Regional offices: Oneonta, Poughkeepsie,
Syracuse

Phone: 518-434-9194 or 800-515-5012
Fax: 518-434-0392
Email: info@ccsnys.org
Web site: www.ccsnys.org

CCSNYS is a 501(C)(3) membership-based, mission-driven, statewide association of diverse charitable nonprofit organizations. CCSNYS is a member of the National Council of Nonprofit Associations, the National Association of Planning Councils, the Alliance for Nonprofit Management and the Alliance for Nonprofit Governance.

CCSNYS unites nonprofits from all sub-sectors in the State of New York with a common mission. It provides a strong, energetic training component in all regional offices, comprised primarily of on-staff nonprofit experts. CCSNYS strives to be the information and advocacy clearinghouse for the New York nonprofit sector while providing members a strong collective voice and access to national resources and publications at reduced rates. The organization works through two program divisions, one dedicated to helping nonprofits and the second dedicated to helping communities, two subsidiary corporations: Innovative Charitable Initiatives, Inc., and Council Services Plus.

COUNCIL ON FOUNDATIONS

CONTACT

Steve Gunderson, President and CEO
1828 L Street, N.W.
Washington, D.C. 20036

Phone: 202-466-6512
Email: membership@cof.org
Web site: www.cof.org

The Council on Foundations is a membership organization that serves the professional interests of about 2,000 grantmakers throughout the U.S. and overseas. Formed in 1949, the Council today embraces a membership that includes independent foundations, community foundations, corporate grantmakers (direct giving programs and foundations), public foundations, operating foundations, and non-U.S. foundations. Members' assets total more than \$289 billion.

The Council works with its members to strengthen organized philanthropy. Council policies and priorities are determined by a board of directors that represents all regions of the U.S. and all types of grantmaking. The board draws heavily on the advice of more than 15 standing, special and advisory committees and subcommittees of members' representatives. Council activities include an annual conference to focus on political, social and economic issues as well as other educational seminars and meetings throughout the year concentrating on specific programs and management issues, tax and regulatory policies, administration and governance, communications and other areas. The council publishes Foundation News and Commentary, a bimonthly magazine covering the nonprofit sector and current philanthropic issues and activities, and Council Columns, a bi-weekly newsletter designed to keep members and subscribers up-to-date on Council activities. In addition, the Council publishes books, studies, occasional papers, reports and surveys on subjects vital to the field of organized philanthropy. A professional staff based in Washington provides leadership to the field and delivers services to members.

THE FOUNDATION CENTER

CONTACT

Sara L. Engelhardt, President
79 Fifth Avenue
New York, New York 10003-3076

Phone: 212-620-4230 or 1-800-424-9836
Email: mss@fdncenter.org
Web site: www.fdncenter.org

The Foundation Center, a nonprofit service organization, was established by foundations in 1956 to serve the public and collect information on private, corporate and community foundations. Its work includes analysis and interpretation of the role of foundations in the nonprofit sector; it publishes more than 90 comprehensive reference works. The Center's data bank is the most complete and up-to-date source of information on foundation activity. Five Foundation Center libraries and more than 200 Cooperating Collections are open to the public free of charge, while custom computer searches and other specialized assistance are available to Associates for a fee. Additional outreach work of the Center includes educational programs on funding research, proposal writing and related topics. There are fourteen Cooperating Collections located in New York State, including one at the Rochester Public Library, 115 South Avenue, 585-428-8120.

GIFTS IN KIND INTERNATIONAL, INC.

CONTACT

Susan Corrigan, President and CEO

333 North Fairfax Street

Alexandria, Virginia 22314
Phone: 703-836-2121
Fax: 703-549-1481

Email: Productdonations@giftsinkind.org
Web site: www.giftsinkind.org

Gifts In Kind International is a leader in the field of product philanthropy. Since its founding in 1983, the organization has distributed over \$2 billion in product donations to more than 50,000 nonprofits nationwide and around the world. Any 501(c)(3) nonprofit wishing to receive products through Gifts In Kind International should contact their local United Way Gifts In Kind Coordinator (see Local Resources regarding the local contact), request an application using Gifts In Kind International's fax-on-demand service (202-274-4690), or send a stamped, self-addressed envelope to Gifts In Kind International for information and a membership application. Yearly membership fees average \$125, plus shipping and handling for each request. Rochester area nonprofits can access Gifts in Kind assistance through our local United Way without having to pay a membership fee. Members can expect to receive approximately \$22,000 in product donations each year.

GRANTMAKERS FOR EFFECTIVE ORGANIZATIONS

CONTACT

Kathleen P. Enright, Executive Director
1413 K Street, NW
Washington, D.C. 20005

Phone: 202-898-1840
Fax: 202-898-0318
Email: info@geofunders.org
Web site: www.geofunders.org

Grantmakers for Effective Organizations is dedicated to promoting learning and encouraging dialogue among funders committed to building strong and effective nonprofit organizations. GEO's mission is to advance and expand organizational effectiveness practices in and by the philanthropy community. GEO does this by

- commissioning and contributing to research,
- developing programs and products, and
- building a community of practice that expands the resources available on nonprofit effectiveness.

Currently, GEO has more than 600 individual members representing more than 400 grantmaking organizations.

THE GRANTMANSHIP CENTER

CONTACT

Norton J. Kiritz, President
1125 W. Sixth Street, 5th Floor
P O Box 17220
Los Angeles, California 90017

Phone: 213-482-9860
Fax: 213-482-9863
Email: norton@tgci.com
Web site: www.tgci.com

TGCI was founded in 1972 to offer grantsmanship training and low-cost publications to nonprofit organizations and government agencies. At first a local project in Los Angeles, TGCI expanded rapidly as word of its alumni's success spread across the United States. By 1980, TGCI was national in scope, conducting more than 100 workshops every year.

GUIDESTAR

CONTACT

Robert Ottenhoff, President & CEO

Philanthropic Research, Inc.

427 Scotland Street
Williamsburg, Virginia 23185
Phone: 757-229-4631

Web site: www.guidestar.org

GuideStar generates and distributes extensive programmatic and financial information about more than 850,000 American charitable nonprofit organizations. It operates www.guidestar.org, a free, public Internet service and the nation's leading source of information about nonprofit organizations

INDEPENDENT SECTOR (IS)

CONTACT

Diana Aviv, President and CEO
1200 Eighteenth Street, N.W., Suite 200
Washington, D.C. 20036

Phone: 202-467-6100
888-860-8118 (publications orders)
Fax: 202-467-6101
Email: info@independentsector.org
Web site: www.independentsector.org

INDEPENDENT SECTOR is committed to strengthening, empowering, and partnering with nonprofit and philanthropic organizations in their work on behalf of the public good. Its membership of nonprofit organizations, foundations, and corporate philanthropy programs collectively represents tens of thousands of charitable groups serving every cause in every region of the country, as well as millions of donors and volunteers.

INDEPENDENT SECTOR works to promote a just and inclusive society of active citizens, healthy communities, and a vibrant democracy by:

- Creating a meeting ground for nonprofit and philanthropic leaders to take collective action on issues that have an impact on the independent sector and its work;
- Promoting policies that enable nonprofits to advocate and engage with public officials on a nonpartisan basis;
- Encouraging the sector to meet the highest standards of ethical practice, value, and effectiveness;
- Analyzing and interpreting relevant research and other data concerning the voluntary sector; and
- Serving as the voice of the independent sector to the media, government, business, and international voluntary communities

NATIONAL CENTER FOR CHARITABLE STATISTICS (NCCS) -

CONTACT

Linda M. Lampkin, Program Director
The Urban Institute
2100 M Street NW
Washington, D.C. 20037
Phone: 866-518-3874

Email: nccs@ui.urban.org
Web site: nccs.urban.org

A program of the Center on Nonprofits & Philanthropy at The Urban Institute, the National Center for Charitable Statistics is a national computer library that provides information on the nonprofit sector. Its effort is the first continuing one to collect, improve and provide access to statistics on charitable organizations. The NCCS houses federal and state data from IRS 990 forms as well as data from major

surveys and studies on the field. Annual financial information on nonprofits in all states is available. NCCS makes its databases available to researchers from academia, nonprofits, government, business and the public.

THE NATIONAL CENTER ON NONPROFIT ENTERPRISE

CONTACT

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The National Center on Nonprofit Enterprise helps managers and leaders of nonprofit organizations make wise economic decisions in order to ensure that their organizations best serve their members, clients, donors and the general public by pursuing their social missions efficiently and effectively. The National Center on Nonprofit Enterprise (NCNE) engages an extensive network of academic researchers, business leaders, consultants and nonprofit practitioners to support NCNE's comprehensive program of educational activities and services that address the critical economic and business decision-making issues facing the nonprofit sector.

NATIONAL COMMITTEE FOR RESPONSIVE PHILANTHROPY

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MISSION To make philanthropy more responsive to people with the least wealth and opportunity, more relevant to critical public needs, and more open and accountable to all, in order to create a more just and democratic society. This mission is achieved through:

- Promoting a new vision of philanthropy
- Critiquing and reforming philanthropy
- Developing and shaping new philanthropic resources and institutions,
- Promoting progressive policy and advocacy by nonprofits and foundations, and
- Building a movement for a “new philanthropy”

Programs aim to maximize the financial capacities of organizations which seek justice for low-income people, people of color, women and others who are targets of discrimination, and which seek environmental sanity.

NATIONAL COUNCIL OF NONPROFIT ASSOCIATIONS

CONTACT

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The National Council of Nonprofit Associations (NCNA) is a 501(c)(3) membership organization of state and regional associations that represent thousands of nonprofits throughout the country. Members work at the state and local level to provide training and technical assistance to improve the operations and effectiveness of organizations while promoting the value and accountability of the nonprofit sector.

The mission of NCNA is to advance the vital role and capacity of the nonprofit sector in civil society and support and give voice to state and regional associations of nonprofit organizations. By representing the views and concerns of its state and local members NCNA serves as a credible voice and champion of the sector at the national level.

NONPROFIT GOOD PRACTICE GUIDE

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The Nonprofit Good Practice Guide is a project of the Philanthropic and Nonprofit Knowledge Management Initiative (PNKM) at the Dorothy A. Johnson Center for Philanthropy & Nonprofit Leadership. The Johnson Center, a component of Grand Valley State University, began in 1992 as a multidisciplinary university-wide center, developed with the support of the W.K. Kellogg Foundation. With a strong focus on community service, we are dedicated to the study and teaching of philanthropy, volunteerism and nonprofit management.

The Nonprofit Good Practice Guide is one-stop for widely-accepted and innovative nonprofit practices; offering Preferred Practices and Pitfalls, Glossaries, Resources, Trends and Web site Profiles within ten topic areas. Nonprofitbasics.org offers answers to virtually any question about managing nonprofits and foundations, leading staff to sources that contain an abundance of information. These good practices can be applied quickly and directly to improving an organization's performance. The Guide can be used as a reference for quick answers, in preparation for staff or board meetings, as a training tool, and in reference for classroom studies.

PUBLIC AFFAIRS COUNCIL

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The Public Affairs Council is a nonpartisan professional membership organization of corporate public affairs executives. It encourages members of the business community to be active and informed participants in political affairs and to provide leadership in the fields of corporate citizenship and social responsibility. The Council is a clearinghouse of information on public affairs programs and problems. Services also include public affairs training seminars and government relations workshops, clinics and conferences. Various resources related to public affairs are available, including newsletters, books, films, reports and surveys.