

**Grantmakers Forum of New York
FY 2011 Board Of Directors**

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Members (as of 5/31/11)

Adirondack Community Trust, Lake Placid

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Ad Council of Rochester, Rochester

Alesco Advisors LLC, Pittsford

Allegany County Area Foundation, Belmont

The Allyn Foundation, Skaneateles

ALSTOM Signaling Foundation, Rochester

Ames-Amzalak Memorial Trust, Rochester

Bank of America Foundation, Buffalo/Syr./Rochester

Brighter Days Foundation, Webster

Bulrush Foundation, Rochester

Central New York Community Foundation, Syracuse

Community Foundation for the Twin Tiers, Sayre, PA

Community Foundation of Tompkins County, Ithaca

Community Foundation of Ulster County, Kingston

Community Foundations of the Hudson Valley, Poughkeepsie

Corning Incorporated Foundation, Corning

Deblinger Family Foundation, Rush

Dyson Foundation, Millbrook

Fred L. Emerson Foundation, Auburn

Fairport Savings Bank, Fairport

Max & Marian Farash Charitable Foundation, Rochester

Harold S. and Joan Feinbloom Family Foundation,
Rochester

Foundation of the Monroe County Bar, Rochester

Bill & Melinda Gates Foundation, Seattle, WA

The Gebbie Foundation, Jamestown

The Gifford Foundation, Syracuse

Golisano Foundation, Pittsford

Greater Rochester Health Foundation, Rochester

Harter Secrest & Emery LLP, Rochester

Jewish Community Federation of Greater Rochester

Legacy Foundation of Tompkins County, Ithaca

Market Street Trust Company, Corning

The McCarthy Charities, Troy

Oliver B. Merlyn Foundation, Victor

Mary S. Mulligan Charitable Trust, Rochester

New York Council for the Humanities, New York

Kathryn J. Nixon & Theodore E. Nixon Family
Foundation, Pittsford

Northern Chautauqua Community Foundation, Dunkirk

Guido and Ellen Palma Foundation, Penfield

Park Foundation, Ithaca

The REALTORS Charitable Foundation, Rochester

The Dorothy & Marshall M. Reisman Foundation, Dewitt

Rochester Area Community Foundation, Rochester

Rochester-Monroe County Youth Bureau, Rochester

Ralph C. Sheldon Foundation, Jamestown

Spindler Family Foundation, Rochester

Stardust Foundation of Central New York, Auburn

Triad Foundation, Ithaca

The Triangle Fund, Corning

Tripp Foundation, Elmira

United Way of Tompkins County, Ithaca

Unity Health Foundation, Rochester

Waldron Rise Foundation, Victor

Wegmans Food Markets, Rochester

Marie C. & Joseph C. Wilson Foundation, Rochester

The Women's Foundation of Genesee Valley, Rochester



Grantmakers Forum of New York

FY2011 Annual Report
June 1, 2010 — May 31, 2011

Engaging funders in their quest for philanthropic excellence



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A Message from the President and Executive Director

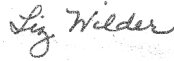
The landscape of philanthropy in Upstate New York is changing. Funders in our region are expanding their influence, placing new emphasis on using shared performance data, and studying community indicators to encourage concerted community action. They are investing in economic development and looking for new partnerships to foster economic prosperity. Grantmakers are participating in regional economic councils and a statewide committee to revitalize the nonprofit sector in New York.

Technology is changing the way funders interact with their communities. In the past ten years, the number of foundations with an Internet presence in our region has gone from 5% to 95%. Government is putting pressure on organized philanthropy, exploring ways to support budget cuts that affect our nonprofits including more effective volunteerism, nonprofit payments in lieu of taxes, and social impact bonds to guarantee results. The U.S. is experiencing the greatest transfer of wealth in history from one generation to the next, and new generations are leading philanthropies established by their forebears.

Grantmakers Forum has responded to this changing world. Our 2012-2014 strategic initiatives include enhancing and communicating philanthropy's value and impact and raising awareness of the economic and social influence of the nonprofit sector.



George Ferrari
President



Elizabeth C. Wilder
Executive Director

Financial Statements

Statement of Financial Position

May 31, 2010

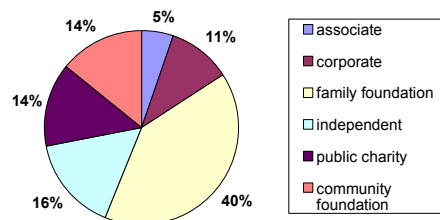
ASSETS	
Current Assets	
Operating Accounts	56,873
Total Fixed Assets	<u>58</u>
TOTAL ASSETS	\$ 56,931
LIABILITIES & EQUITY	
Total Current Liabilities	82,419
Total Net Assets	<u>(25,488)</u>
TOTAL	\$ 56,931

Statement of Activities

June 2010 - May 2011

REVENUE & SUPPORT	
Misc. Income	1
Grants	25,850
Membership Dues	98,550
Programs	22,144
Sales	<u>7,382</u>
TOTAL INCOME	\$ 153,927
OPERATING EXPENSE	
General and admin.	60,579
Programs/Services	75,018
Promotion of Phil.	<u>35,453</u>
TOTAL OP. EXPENSE	\$ 171,050
NET	<u>(\$ 17,123)</u>

GFNY Member Types



Leadership Support

The following funders provided leadership support in FY 2011 to underwrite general operations, programs, and specific projects.

The Allyn Foundation
Bulrush Foundation
Annie E. Casey Foundation
Deblinger Family Foundation
Dyson Foundation
Harold S. and Joan Feinbloom Family Foundation
The Gifford Foundation
Golisano Foundation
The Dorothy and Marshall M. Reisman Foundation
Rochester Area Community Foundation
Triad Foundation
Wegmans Food Markets
Waldron Rise Foundation

Adirondack Community Trust
Anonymous (2)
Judy Azoff
Timothy J. Balconi
Community Foundations of the Hudson Valley
Lisa M. Dahl
Fairport Savings Bank
George P. Ferrari, Jr.
Ruth Fleischmann-Colgan
The Gifford Foundation
Agnes E. Griffith, Ph.D.
Diane E. Hannum
Harter Secret & Emery LLP
Joanne Florino
Barbara E. Kozel
Thomas and Elizabeth A. Kubiak
Daniel M. Meyers
Kathryn J. & Theodore E. Nixon Family Foundation
The Dorothy and Marshall M. Reisman Foundation
Steven O. Russell and Phyllis Rifkin-Russell
Rachel Sherman
Spindler Family Foundation
Linda V. Swanson
Triad Foundation
Wegmans Food Markets
Annette F. Weld
Elizabeth C. Wilder

Funders connecting to increase knowledge and address opportunity

National Partnerships that Benefit Funders

Through the Forum of Regional Associations of Grantmakers, Grantmakers Forum provided access to national webinars on relevant topics. With the help of Annie E. Casey Foundation, we used community indicator data to explore Family Economic Success, a framework designed to help working families out of poverty. A unique partnership with the National Center for Family Philanthropy provides members with *Family Philanthropy Online*, a service with unlimited access to high-quality information on options, strategies, and tools for family philanthropy. Grantmakers Forum delivered Essential Skills and Strategies for Grantmakers, a learning curriculum developed with the Forum of Regional Associations of Grantmakers and Council on Foundations. With other regional associations across the U.S., we participated in PolicyWorks for Philanthropy, a nationally funded project aimed at increasing our ability to tell the story of philanthropy to policymakers and regulators.

Understanding the Value of Philanthropy

Supported by Rochester Area Community Foundation and the Rural Policy Research Institute, Grantmakers Forum led a collaboration of community foundations to conduct transfer of wealth studies for the counties they serve, helping us to understand the potential of our communities to give and to develop community funds. Our delegation to Washington, DC. during Foundations on the Hill, together with Philanthropy New York, highlighted the importance of philanthropy while building valuable government relations. The annual meeting in Syracuse featured Mark Sedway of the Philanthropy Awareness Initiative and Alan Cohen from The Philanthropic Collaborative, who shared research on influential Americans' expectations of philanthropy and how to speak effectively about its value to society.

Local and Regional Programs for Education and Skill-Building

In 2011, 85% of members participated in Grantmakers Forum programs, including regional events for family foundations and corporate funders. We supported funder groups that met throughout region to address local issues. Conversations on Grantmaking, a monthly teleconference with colleagues on a variety of topics, attracted over 50 participants during the year. The Nonprofit Finance Fund presented an advanced course on assessing nonprofit health. Funders consistently rated our programs highly, and stated that they had gained knowledge they will use in their work.

Sustaining Friends

The following organizations and individuals gave generously to our 2011 annual campaign.

Adirondack Community Trust
Anonymous (2)
Judy Azoff
Timothy J. Balconi
Community Foundations of the Hudson Valley
Lisa M. Dahl
Fairport Savings Bank
George P. Ferrari, Jr.
Ruth Fleischmann-Colgan
The Gifford Foundation
Agnes E. Griffith, Ph.D.
Diane E. Hannum
Harter Secret & Emery LLP
Joanne Florino
Barbara E. Kozel
Thomas and Elizabeth A. Kubiak
Daniel M. Meyers
Kathryn J. & Theodore E. Nixon Family Foundation
The Dorothy and Marshall M. Reisman Foundation
Steven O. Russell and Phyllis Rifkin-Russell
Rachel Sherman
Spindler Family Foundation
Linda V. Swanson
Triad Foundation
Wegmans Food Markets
Annette F. Weld
Elizabeth C. Wilder

Volunteers

We thank the following individuals and organizations for sharing their knowledge, serving on committees, and hosting programs:

Megan Bell, Marie C. and Joseph C. Wilson Foundation
Cali Brooks, Adirondack Community Trust
Todd Butler, Ad Council of Rochester
Kathleen Christy, Western NY Grantmakers Association
Ann Costello, Golisano Foundation
Clotilde Dedecker, Community Fdn. of Greater Buffalo
John Eberle, Central NY Community Foundation
Dan Fessenden, Fred L. Emerson Foundation
Lawrence Fine, Jewish Federation of Greater Rochester
Kathy Findling, The Allyn Foundation
Joanne Florino, Triad Foundation
Dana Gavenda, Fairport Savings Bank
Beth Gosch, Western NY Foundation
Heidi Holtz, The Gifford Foundation
Jennifer Leonard, Rochester Area Community Foundation
Andrea Magnusson, Gebbie Foundation
Fe Maldonado, Triad Foundation
Saul Maniero, Rochester Area Community Foundation
Lindsay McClung, The Gifford Foundation
Caroline Merenda, CF Leads
John Merino, Gebbie Foundation
Daniel Meyers, Waldron Rise Foundation
Meg O'Connell, The Allyn Foundation
Sara Ogger, NY Council for the Humanities
Joy Ryan Plotnik, Harold S. and Joan Feinbloom Family Fdn.
David Rose, Heineman Foundation
Joan Rubin, Rubin Family Foundation
Steve Russell, Alesco Advisors LLC
Dirk Sonneborn, The Gifford Foundation
Jacky Spindler, Spindler Family Foundation
Chris Sproule, The Triangle Fund
Cecilia Stancell, Dyson Foundation
Justin Vigdor, Ames-Amzalak Memorial Trust
Annette Weld, Brighter Days Foundation

In 2010, GFNY members had \$35.9 billion in assets and granted \$570.4 million in NY.